## West Swanzey Water Company

## Computation of Revenue Deficiency

For the Test Year Ended December 31, 2009

|  | $\underline{\text { Actual }}$ | Proforma |
| :--- | ---: | ---: |
| Rate Base (Schedule 3) | $\$ 197,682$ | $\$ 197,682$ |
| Rate of Return (Schedule 4) | $\underline{7.21 \%}$ | $\underline{7.21 \%}$ |
| Operating Income Required | $\$ 14,246$ | $\$ 14,246$ |
| Net Operating Income (Schedule 1) | $\underline{5,807}$ | $\underline{14,246}$ |
| Operating Income Surplus (Deficiency) | $(\$ 8,439)$ | $\$ 0$ |
| Tax Effect |  | $\underline{0}$ |
| Revenue Surplus (Deficiency) | $(\$ 8,439)$ | $\$ 0$ |

Statement of Income

| $\begin{aligned} & \text { Line } \\ & \text { No. } \end{aligned}$ | Account Title (Number) <br> (a) | Actual 2009 <br> Year End Balance <br> (b) |  | Proforma Adjustments (c) |  | Proforma 2009 Year End Balance <br> (d) |  | Actual 2008 Year End Balance (e) |  | Actual 2007 <br> Year End Balance <br> (f) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | UTILITY OPERATING INCOME Operating Revenues(400) | \$ | 59,116 | \$ | 10,126 | \$ | 69,242 | \$ | 61,542 | \$ | 61,269 |
| 2 | Operating Expenses: |  |  |  |  |  |  |  |  |  |  |
| 3 | Operating and Maintenance Expense (401) |  | 36,175 |  |  |  | 36,175 |  | 35,674 |  | 35,415 |
| 4 | Depreciation Expense (403) |  | 12,767 |  |  |  | 12,767 |  | 12,670 |  | 12,426 |
| 5 | Amortization of Contribution in Aid of Construction (405) |  | $(2,991)$ |  |  |  | $(2,991)$ |  | $(2,991)$ |  | $(2,991)$ |
| 6 | Amortization of Utility Plant Acquisition Adjustment (406) |  |  |  |  |  |  |  |  |  |  |
| 7 | Amortization Expense-Other (407) |  | 369 |  |  |  | 369 |  | 802 |  | 802 |
| 8 | Taxes Other Than Income (408.1-408.13) |  | 6,989 |  | 723 |  | 7,712 |  | 4,129 |  | 3,718 |
| 9 | Income Taxes (409.1, 410.1, 411.1, 412.1) |  |  |  | 964 |  | 964 |  |  |  |  |
| 10 | Total Operating Expenses | \$ | 53,309 |  | 1,687 | \$ | 54,996 | \$ | 50,284 | \$ | 49,370 |
| 11 | Net Operating Income (Loss) |  | 5,807 |  | 8,439 |  | 14,246 |  | 11,258 |  | 11,899 |
| 12 | Other Income and Deductions |  |  |  |  |  |  |  |  |  |  |
| 13 | Interest and Dividend Income (419) |  |  |  |  |  |  |  |  |  |  |
| 14 | Allow. for funds Used During Construction (420) |  |  |  |  |  |  |  |  |  |  |
| 15 | Nonutility Income (421) |  |  |  |  |  |  |  |  |  |  |
| 16 | Gains (Losses) From Disposition of Nonutility Property (421) |  |  |  |  |  |  |  |  |  |  |
| 17 | Miscellaneous Nonutility Expenses (426) |  |  |  |  |  |  |  |  |  |  |
| 18 | Interest Expense (427) |  | $(11,705)$ |  |  |  | $(11,705)$ |  | $(11,463)$ |  | $(13,342)$ |
| 19 | Taxes Applicable to Other Than Income (409.2, 410.2, etc.) |  |  |  |  |  |  |  |  |  |  |
| 20 | Total Other Income and Deductions | \$ | $(11,705)$ |  |  | \$ | $(11,705)$ | \$ | $(11,463)$ | \$ | $(13,342)$ |
| 21 | NET INCOME (LOSS) | \$ | $(5,898)$ | \$ | 8,439 | \$ | 2,541 | \$ | (205) | \$ | $(1,443)$ |

West Swanzey Water Company Statement of Income - Proforma Adjustments
Operating Revenues
2009 Test Year Proforma ..... \$69,242
2009 Test Year Actual ..... 59.116
Proforma Adjustment ..... $\$ 10,126$
To adjust test year revenues for the additional revenue needed in order for the Company to earnits rate of return and to recover its expenses.
Total Proforma Adjustment to Operating Revenues ..... \$10,126
Operating Expenses:
Taxes other than Income
Town of Swanzey
2009 Test Year Proforma ..... $\$ 6,216$
2009 Test Year Actual ..... 5,493
Proforma Adjustment ..... $\$ 723$
To adjust test year expenses for additional State Utility Property Taxes on 2009 well
Total Proforma Adjustments to Taxes other than Income ..... $\$ 723$
Income Taxes
Federal Income Taxes
2009 Test Year Proforma ..... $\$ 595$
2009 Test Year Actual ..... 0
Proforma Adjustment ..... $\$ 595$
To adjust test year expenses for the increase in federal income taxes due to the increasein revenue
State Business Taxes
2009 Test Year Proforma ..... $\$ 369$
2009 Test Year Actual ..... Q
Proforma Adjustment ..... $\$ 369$
To adjust test year expenses for the increase in state business taxes due to the increasein revenue
Total Proforma Adjustments to Taxes other than Income ..... $\$ 964$
Total Proforma Adjustment to Operating Expenses ..... $\$ 1,687$

West Swanzey Water Company
Schedule 1B Income Tax Computation

|  | Actual | Proforma |
| :--- | :---: | ---: |
| Total Rate Base | $\$ 197,682$ | $\$ 197,682$ |
| Equity Component of Cost of Capital | $\underline{1.71 \%}$ |  |
| Operating Net Income Required | $\$ 3,374$ | $1.71 \%$ |
| Tax Effect (.2858) | $\underline{964}$ | $\$ 3,374$ |
| Income Required before Income Taxes | $\$ 4,338$ | $\underline{964}$ |
| Less: NH Business Profits Tax @ 8.5\% | $\underline{369}$ | $\$ 4,338$ |
| Income subject to Federal Taxes | $\$ 3,969$ | $\underline{369}$ |
| Less: Federal Income Tax @ 15\% | $\underline{595}$ | $\$ 3,969$ |
| Income after Income Taxes | $\underline{93,374}$ | $\underline{595}$ |

## Effective Tax Factor

| Taxable Income | $100.00 \%$ |
| :--- | ---: |
| Less: NH Business Profits Tax | $8.50 \%$ |
| Federal Taxable Income | $91.50 \%$ |
| Federal Income Tax Rate | $15.00 \%$ |
| Effective Federal Income Tax Rate | $13.73 \%$ |
| Add: NH Business Profit Tax | $8.50 \%$ |
| Effective Tax Rate | $22.23 \%$ |
|  |  |
| Percent of Income Available if No Tax | $100.00 \%$ |
| Effective Tax Rate | $22.23 \%$ |
| Percent Used as a Divisor in Determining |  |
| the Revenue Requirement | $77.78 \%$ |
| Tax Multiplier | $28.58 \%$ |

Balance Sheet - Assets and Other Debits

| Line <br> No. | Account Title (Number) <br> (a) | Actual 2009 <br> Year End Balance <br> (b) |  | Actual 2008 <br> Year End <br> Balance <br> (c) |  | Actual 2007 <br> Year End Balance <br> (d) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \\ & 5 \end{aligned}$ | Utility Plant (101-106) UTILITY PLANT |  | $410,648$ |  | $\$ \quad 410,391$ | \$ | \$ 409,079 |
|  |  |  |  |  |  |  |  |
|  | Less: Accumulated Depr. and Amort. (108-110) | \$ | 145,370 | \$ | 132,935 |  | 119,727 |
|  | Net Plant | \$ | 265,278 | \$ | 277,456 | \$ | 289,352 |
|  | Utility Plant Acquisition Adj. (Net) (114-115) |  |  |  |  |  |  |
|  | Total Net Utility Plant | \$ | 265,278 | \$ | 277,456 | \$ | 289,352 |
|  | OTHER PROPERTY AND INVESTMENTS |  |  |  |  |  |  |
| 6 | Nonutility Property (121) |  |  |  |  |  |  |
| 7 | Less: Accumulated Depr. and Amort. (122) |  |  |  |  |  |  |
| 8 | Net Nonutility Property |  |  |  |  |  |  |
| 9 | Utility Investments (124) |  |  |  |  |  |  |
| 10 | Depreciation Funds (127) |  |  |  |  |  |  |
| 11 | Total Other Property \& Investments |  |  |  |  |  |  |
|  | CURRENT AND ACCRUED ASSETS |  |  |  |  |  |  |
| 12 | Cash (131) <br> Special Deposits (132) |  | 13,456 |  | 17,985 |  | 11,954 |
| 14 | Accounts and Notes Receivable-Net (141-143) |  | 15,537 |  | 14,939 |  | 14,579 |
| 15 | Materials and Supplies (151) |  | 477 |  | 959 |  | 249 |
| 16 | Prepayments (162-163) |  | 2,838 |  | 2,038 |  | 2,087 |
| 17 | Misc. Current and Accrued Assets (174) |  |  |  |  |  |  |
| 18 | Total Current and Accrued Assets | \$ | 32,308 | \$ | 35,921 | \$ | 28,869 |
| 19 | DEFERRED DEBITS Miscellaneous Deferred Debits (186) |  | 4,113 |  | 4,389 |  | 4,666 |
| 20 | Accumulated Deferred Income Taxes (190) |  |  |  |  |  |  |
| 21 | Total Deferred Debits | \$ | 4,113 | \$ | 4,389 | \$ | 4,666 |
|  | TOTAL ASSETS AND OTHER DEBITS | \$ | 301,699 | \$ | 317,766 | \$ | 322,887 |

Balance Sheet - Equity Capital and Liabilities

| $\begin{array}{\|l\|l} \text { Line } \\ \text { No. } \\ \hline \end{array}$ | Account Title (Number) <br> (a) | Actual 2009 <br> Year End <br> Balance <br> (b) |  | Actual 2008 <br> Year End Balance <br> (c) |  | Actual 2007 <br> Year End <br> Balance <br> (d) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | EQUITY CAPITAL |  |  |  |  |  |  |
| 1 | Common Stock Issued (201) | \$ | 30,471 | \$ | 30,471 | \$ | 30,471 |
| 2 | Preferred Stock Issued (204) |  |  |  |  |  |  |
| 3 | Other Paid-In Capital (211) |  |  |  |  |  |  |
| 4 | Retained Earnings (217) |  | 6,774 |  | 12,672 |  | 12,884 |
| 5 | Proprietary Capital (proprietorships \& partnerships) (218) |  |  |  |  |  |  |
| 6 | Total Capital | \$ | 37,245 | \$ | 43,143 | \$ | 43,355 |
|  | LONG TERM DEBT |  |  |  |  |  |  |
| 7 | Other Long-Term Debt (224) |  | 175,535 |  | 183,629 |  | 192,175 |
| 8 | CURRENT AND ACCRUED LIABILITIES |  | 7.496 |  | 7374 |  | 746 |
| 9 | Notes Payable (232) |  |  |  |  |  |  |
| 10 | Customer Deposits (235) |  |  |  |  |  |  |
| 11 | Accrued Taxes (236) |  | 186 |  |  |  |  |
| 12 | Accrued Interest (237) |  |  |  |  |  |  |
| 13 | Misc. Current and Accrued Liabilities (241) |  | 608 |  |  |  |  |
| 14 | Total Current and Accrued Liabilities | \$ | 8,290 | \$ | 7,374 | \$ | 746 |
|  | Other Liabilities |  |  |  |  |  |  |
| 15 | Advances for Construction (252) |  |  |  |  |  |  |
| 16 | Other Deferred Credits (253) |  |  |  |  |  |  |
| 17 | Accumulated Deferred Investment Tax Credit (255) |  |  |  |  |  |  |
| 18 | Miscellaneous Operating Reserves (265) |  |  |  |  |  |  |
| 19 | Contributions In Aid of Construction - Net (271-272) |  | 80,629 |  | 83,620 |  | 86,611 |
| 20 | Accumulated Deferred Income Taxes (281-283) |  |  |  |  |  |  |
| 21 | TOTAL LIABILITIES AND CAPITAL | \$ | 301,699 | \$ | 317,766 | \$ | 322,887 |

West Swanzey Water Company
Schedule 3
Rate Base

West Swanzey Water Company
Cash Working Capital
2009 Test Year Proforma Balance adjusted for changes in O\&M expenses ..... \$7,434
2009 Test Year Average Balance ..... $\underline{7,434}$
Proforma Adjustment ..... $\$ 0$
To adjust test year cash working capital balance
Total Proforma Adjustments to Cash Working Capital ..... $\$ 0$

## West Swanzey Water Company

## Working Capital

|  | $2009$ <br> Proforma Amount | $2009$ <br> Actual <br> Amount | 2008 <br> Actual <br> Amount |
| :---: | :---: | :---: | :---: |
| Operating and Maintenance Expenses | \$36,175 | \$36,175 | \$35,674 |
| 75/365 | 20.55\% | 20.55\% | 20.55\% |
| Working Capital | \$7,434 | \$7,434 | \$7,331 |

West Swanzey Water Company
Schedule 4
Page 1 of 2
Rate of Return Information

| Proforma <br> Overall Rate of Return |  | Component <br> Ratio |  | Component <br> Cost Rate | Weighted <br> Average <br> Cost Rate |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Equity Capital |  | $17.50 \%$ |  | $9.75 \%$ |  | $1.71 \%$ |
| Long Term Debt |  | $82.50 \%$ |  | $6.67 \%$ |  | $5.50 \%$ |
| Total Capital |  | $100.00 \%$ |  |  |  | $7.21 \%$ |


| Actual <br> Overall Rate of Return |  | Component <br> Ratio |  | Component <br> Cost Rate | Weighted <br> Average <br> Cost Rate |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Equity Capital |  | $17.50 \%$ |  | $9.75 \%$ |  | $1.71 \%$ |
| Long Term Debt |  | $82.50 \%$ |  | $6.67 \%$ |  | $5.50 \%$ |
| Total Capital |  | $100.00 \%$ |  |  |  | $7.21 \%$ |


| Capital Structure for <br> Ratemaking Purposes | 2009 Prof <br> Amounts |  | 2009 Prof <br> Ratios |  | 2009 Actual <br> Amounts | 2009 Actual <br> Ratios |  |
| :--- | ---: | :--- | ---: | :--- | ---: | ---: | ---: |
| Common Stock | $\$ 30,471$ |  | $14.32 \%$ |  | $\$ \quad 30,471$ |  | $14.32 \%$ |
| Other Paid in Capital |  |  |  |  |  |  |  |
| Retained Earnings | 6,774 |  | $3.18 \%$ |  | 6,774 |  | $3.18 \%$ |
| Total Equity | $\$ 37,245$ |  | $17.50 \%$ |  | $\$ 37,245$ |  | $17.50 \%$ |
| Long Term Debt | $\$ 175,535$ |  | $82.50 \%$ |  | $\$ 175,535$ |  | $82.50 \%$ |
| Total Capital | $\$ 212,780$ |  | $100.00 \%$ |  | $\$ 212,780$ |  | $100.00 \%$ |


| $\begin{aligned} & \text { Capital Structure for } \\ & \text { 2009-2007 } \\ & \hline \end{aligned}$ | $\begin{gathered} 2009 \\ \text { Proforma } \\ \hline \end{gathered}$ | $2009$ <br> Amounts | $2008$ <br> Amounts | $\begin{gathered} 2007 \\ \text { Amounts } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Common Stock | \$ 30,471 | \$ 30,471 | \$ 30,471 | \$ 30,471 |
| Other Paid in Capital |  |  |  |  |
| Retained Earnings | 6,774 | 6,774 | 12,672 | 12,884 |
| Total Equity | \$ 37,245 | \$ 37,245 | \$ 43,143 | \$ 43,355 |
| Long Term Debt | \$175,535 | \$175,535 | \$ 183,629 | \$ 192,175 |
| Total Capital | \$212,780 | \$ 212,780 | \$ 226,772 | \$ 235,530 |

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| Capital Structure <br> Ratios for 2009-2007 | $\begin{gathered} \hline 2009 \text { Prof } \\ \text { Ratios } \\ \hline \end{gathered}$ | $\begin{gathered} \hline 2009 \text { Actual } \\ \text { Ratios } \end{gathered}$ | $\begin{gathered} \hline 2008 \\ \text { Ratios } \end{gathered}$ | $\begin{aligned} & \hline 2007 \\ & \text { Ratios } \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| Common Stock | 14.32\% | 14.32\% | 13.44\% | 12.94\% |
| Other Paid in Capital | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| Retained Earnings | 3.18\% | 3.18\% | 5.59\% | 5.47\% |
| Total Equity | 17.50\% | 17.50\% | 19.02\% | 18.41\% |
| Long Term Debt | 82.50\% | 82.50\% | 80.98\% | 81.59\% |
| Total Capital | 100.00\% | 100.00\% | 100.00\% | 100.00\% |


| Long Term Debt | 2009 Prof Amount | 2009 Actual Amount | 2008 Actual Amount | 2007 Actual Amount |
| :---: | :---: | :---: | :---: | :---: |
| 1999 Granite Bank Loan | \$26,201 | \$26,201 | \$28,309 | \$30,243 |
| 2003 Granite Bank Loan | 149,334 | 149,334 | 155,320 | 161,932 |
| Total Long Term Debt | \$175,535 | \$175,535 | \$183,629 | \$192,175 |


| Proforma Cost of Debt | 2009 Prof Amount | Interest Rate | Interest Expense | Amortization of Fin Costs | $\begin{gathered} \text { Total } \\ \text { Interest } \end{gathered}$ | Cost Rate |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1999 Granite Bank Loan 2003 Granite Bank Loan | $\begin{aligned} & \$ 26,201 \\ & 149,334 \end{aligned}$ | $7.75 \%$ $6.00 \%-6.50 \%$ | $\$ 1,457$ 9,971 | 275 | $\$ 1,457$ 10,246 | $\begin{aligned} & 5.56 \% \\ & 6.86 \% \end{aligned}$ |
| Total Cost of Debt | \$175,535 |  | \$11,428 | \$275 | \$11,703 | 6.67\% |


| Actual Cost of Debt | $2009 \text { Act }$ Amount | Interest Rate | Interest Expense | Amortization of Fin Costs | Total Interest | Cost <br> Rate |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1999 Granite Bank Loan | \$26,201 | 7.75\% | \$1,457 | \$35 | \$1,492 | 5.69\% |
| 2003 Granite Bank Loan | 149,334 | 6.00\%-6.50\% | 9,971 | 240 | 10,211 | 6.84\% |
| Total Cost of Debt | \$175,535 |  | \$11,428 | \$275 | \$11,703 | 6.67\% |

## Cost of Common Equity Capital

The Company is utilizing the Commission determined cost of common equity of $9.75 \%$.

